## HEALTHCARE SOLUTIONS CAMPAIGN

Overview, pricing and marketing support tools



#### INTEGRATED LEAD GENERATION

Identify decision makers and generate actionable sales leads

- 80 Hours telemarketing and lead qualification
- Multi-touch email executions to your target list
   Each email executed twice to maximize penetration
- Solution focused campaign landing page
- Co-branded video and collateral
- Detailed tracking, reporting and leads distribution
- Program development and management

**Starting Price** \$5,995





#### **DIGITAL MARKETING**

Enhance your brand presence with targeted digital marketing tools and assets

- Solution focused campaign landing page
- Two blog posts
- LinkedIn posts and graphics
- Twitter content
- Multi-touch email executions to your target list
   Each email executed twice to maximize penetration
- Co-branded video and collateral
- Program development and management

**Starting Price** \$5,995





#### **DRIP MARKETING**

Transition your prospects and potential customers through the sales funnel

- Multi-touch email executions to your target list
   Each email executed twice to maximize penetration
- Content for campaign landing page
- Co-branded video and collateral
- Detailed tracking and reporting
- Program development and management

**Starting Price** \$1,995





### **CUSTOMIZE YOUR CAMPAIGN**

Blog Post Content \$350 to \$475

Up to 400 words

Digital Marketing \$395 to \$595

Up to 7 posts

Database Append \$0.40 to \$1.00

Per contact

New Database \$0.20 to \$0.80

Per contact

SEO and PPC Starts at \$500

**Build a Custom Campaign To Meet Your Needs** 

Named Account Marketing

Solution Announcement

Custom Lead Generation

Lead and Prospect Nurturing

Request Your
Marketing Campaign



#### 10 STEPS TO SUCCESSFUL LEAD GENERATION

- 1. Define goals & objectives
- 2. Define call to action / offer to prospects
- 3. Review and prioritize prospect database
- 4. Partner sales review and approval
- 5. Honeywell CMM/VPM review and approval
- 6. Sales training and readiness
- 7. Demo units or supporting collateral (infographics, white papers)
- 8. Campaign tactics and timeline
- 9. Lead tracking, reporting and feedback to HPC
- 10. Plan lead nurturing and management activities



# CONTACT US TODAY TO DEVELOP YOUR CUSTOM MARKETING CAMPAIGN

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Request Your
Marketing Campaign

