RETAIL SOLUTIONS CAMPAIGN

Overview, pricing and marketing support tools



Partner Marketing Concierge Honeywell

INTEGRATED LEAD GENERATION

Identify decision makers and generate actionable sales leads

- 80 Hours telemarketing and lead qualification
- Multi-touch email executions to your target list Each email executed twice to maximize penetration
- Solution focused campaign landing page
- Co-branded video and collateral
- Detailed tracking, reporting and leads distribution
- Program development and management

Starting Price \$5,995





DIGITAL MARKETING

Enhance your brand presence with targeted digital marketing tools and assets

- Solution focused campaign landing page
- Two blog posts
- LinkedIn posts and graphics
- Twitter content
- Multi-touch email executions to your target list Each email executed twice to maximize penetration
- Co-branded video and collateral
- Program development and management

Starting Price \$5,995

Request Your Marketing Campaign



DRIP MARKETING

Transition your prospects and potential customers through the sales funnel

- Multi-touch email executions to your target list Each email executed twice to maximize penetration
- Content for campaign landing page
- Co-branded video and collateral
- Detailed tracking and reporting
- Program development and management

Starting Price \$1,995





CUSTOMIZE YOUR CAMPAIGN

Blog Post Content	\$350 to \$475
Up to 400 words	
Digital Marketing	\$395 to \$595
Up to 7 posts	
Database Append	\$0.40 to \$1.00
Per contact	
New Database	\$0.20 to \$0.80
Per contact	
SEO and PPC	Starts at \$500

Build a Custom Campaign To Meet Your Needs

- Named Account Marketing
- Solution Announcement
- Custom Lead Generation
- Lead and Prospect Nurturing





10 STEPS TO SUCCESSFUL LEAD GENERATION

- 1. Define goals & objectives
- 2. Define call to action / offer to prospects
- 3. Review and prioritize prospect database
- 4. Partner sales review and approval
- 5. Honeywell CMM/VPM review and approval
- 6. Sales training and readiness
- 7. Demo units or supporting collateral (infographics, white papers)
- 8. Campaign tactics and timeline
- 9. Lead tracking, reporting and feedback to HPC
- 10. Plan lead nurturing and management activities



CONTACT US TODAY TO DEVELOP YOUR CUSTOM MARKETING CAMPAIGN

480.349.9263 HONEYWELL@PARTNERCONCIERGE.COM

> Request Your Marketing Campaign

